

# Getting Started with Managed Services

## Using SolarWinds RMM

### Step by Step:

#### FREE TRIAL

#### ONBOARDING



#### TECHNICAL TEAM

#### DISCOVER THE POSSIBILITIES

- Attend a webinar for an introduction to the system
- Deploy agents and test all the features available, for free
- Get support from our pre-sales specialists



#### REGISTRATION

Register for a free SolarWinds® RMM trial version on our website.

#### SELL MANAGED SERVICE

- Supplement or automate your service offerings with SolarWinds RMM services and features
- Create managed services packages for your customers and move away from selling licenses
- Start generating recurring revenue



#### SALES TEAM



**ACTIVATE THE FULL VERSION**  
Upgrade when you're ready. Billing is based on usage and completely automated. No orders or bookings necessary.



**CUSTOMIZE**  
Tailor SolarWinds RMM to your company.



**ADD CUSTOMERS**  
Set your customers up in the dashboard.



**BILL FOR YOUR SERVICES**  
Use your PSA tools to generate invoices. RMM integrates with several PSA tools to automatically invoice your customers based on usage.



**START WITH MANAGED SERVICES**  
Use the services and features you need to take care of your customers' IT.



**DEPLOY AGENTS**  
Roll out the agents on your customers' systems.



[nestec.hr/portfolio/solarwindsRMM](http://nestec.hr/portfolio/solarwindsRMM)

[solarwinds@nestec.hr](mailto:solarwinds@nestec.hr)

00385 (0)1 5790 - 321

DOWNLOAD YOUR TRIAL VERSION FROM OUR WEBSITE